Application Engineering
Mississauga, ON

Lakeside Process Controls Ltd. (‘Lakeside’) is recognized as a market leader, providing complete automation solutions to a wide range of industries. Our capabilities in process management and industrial automation enable us to solve our customers’ process automation challenges, keeping their operations running safer.

Our solutions range from devices that measure and relay diverse physical and chemical conditions, devices that control flow of materials, networks that transmit event-related information, to process control systems that collect information and trigger necessary actions to ensure continued operations.

Lakeside’s success is due to its exceptional people. Our skills and passion for our work is the key to our strong business results. Our commitment to a culture of integrity, teamwork and collaboration is what drives our continued and sustainable growth.

We seek individuals who are engaged, capable and committed to continuous improvement.

If this sounds like you, apply today and discover your potential with Lakeside!

What you will be doing in the role of Application Engineering:
Your responsibilities may include, but are not limited to:

- Preparing written quotations and proposals in response to customer inquiries
- Ensuring proper execution of an order from quotation to final shipment
- Following up with customers in a timely manner
- Making recommendations to customer as to which products to use on specific applications
- Providing technical support, equipment selection and quotations to customers
- Performing necessary performance calculations and analysis, troubleshooting processes or product-related issues
- Up selling products to customers to increase sales volume
- Promoting specific product lines
- Gathering and maintaining competitive intelligence in specific markets
- Product training in specific types
- Providing customer education (schools and seminars)

Knowledge and skills required for the role:

- University Undergraduate Degree in Mechanical or Chemical Engineering
- One to Five (1-5) years’ in the field
- Strategic thinker
- Analytical skills
- Results oriented
- Customer oriented
Effective communication skills

What we give YOU!

- A COMPETITIVE COMPENSATION package
- An RRSP matching program
- A comprehensive MEDICAL, DENTAL AND VISION COVERAGE PLAN
- Ample Time Off throughout the year
- A WORK FROM HOME program
- A structured TRAINING AND DEVELOPMENT program
- Opportunity to participate in LAKESIDE’S WELLNESS PROGRAM – a recipient of Benefit Canada’s Best In-Class Wellness Programming for organizations under 1000 employees!!

Apply today by forwarding your resume to human.resources@lakesidecontrols.com!